







Succession Planning: Managing Staff Turnover and Building Future Leaders

Thursday, March 14th, 2024

10:45AM-11:30AM



Session Description

The COVID-19 pandemic and the impending wave of Baby Boomer retirements have made succession planning crucial for organizations.

This session explores how CEOs can prioritize creating a plan amid staff turnover challenges, how to tap and develop talent amongst existing staff, and what to do if you're a staff specialist aiming to be a REALTOR® Association CEO one day.

Gain tips from your colleagues who have first-hand experience and successes in these areas.





Stephania BloodworthCOO, Cape Fear REALTORS®



Moderated By:

Janice Myers

CEO, Canadian Real Estate Association



Michelle Mills Clement
CEO, Chicago Association of
REALTORS®





Key Takeaways

- 1. Succession planning should be <u>proactive</u>, <u>not reactive</u>. Don't start planning when someone leaves.
- 2. Understand who is responsible for what: the Board oversees CEO hiring; the CEO oversees staff hiring.
- 3. Have conversations around employees' goals at performance evaluations.
- 4. Have your succession planning in writing (Policy Manual, Standard Operating Procedure, etc.)
- 5. Be transparent and communicate major changes with staff. And be intentional.





¿Questions?





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