

## Origins

The Commercial and Industrial Real Estate Brokers, Inc. (CIREB) was established in 1967 by a small group of forward thinking commercial real estate brokers. CIREB maintains the country's oldest and most advanced commercial multiple listing service (MLS). Members of CIREB service New York State. The association is home to real estate professionals specializing in the various types of commercial real property.

## Who We Are

CIREB is an organization of real estate professionals who broker the sale, lease and/or exchange of commercial properties. The goal of CIREB is to represent the common interests of our members and at the same time allow our clients the benefit of the experience of over 600 commercial specialists working together.

## Who Are Our Members?

CIREB's membership consists of real estate brokers and salespersons (all of whom hold membership in a local REALTOR® association), property managers, developers, real estate appraisers, attorneys, economic development agencies and financial institutions.

## Who Is Our MLS Provider?

CIREB members place their listings using Flexmls®. Over 270,000 real estate professionals rely on the Flexmls® Platform.

## Why Should I Join?

CIREB provides its membership access to marketing, networking, community service and education programs to help its licensees better serve the needs of individuals and corporations wanting to buy, sell, lease or exchange commercial real estate. For professional service and a successful commercial transaction, join CIREB's more than 600 members to ensure your clients receive superior commercial real estate services.

## How Do I Join?

Applications are available on our website at [www.cireb.com](http://www.cireb.com) or call 518-464-0194 for complete details.



Past Presidents at  
CIREB's 50th Anniversary Celebration

## Continuing Education

CIREB's members stay up-to-date with changing tax laws, environmental and zoning issues by attending educational seminars and courses on a regular basis. Our members are professionals who strive to better serve the needs of individuals and corporations looking to buy, sell, lease or exchange commercial real estate.

## Monthly Marketing Sessions

Our marketing sessions are held on the first Thursday of every month where attendance averages 100+ members. Members come to network, market their properties to other members in attendance, and hear from featured industry guest speakers.



## Where Are We Located?

CIREB's Headquarters are located at 449 New Karner Road, Albany, New York

## Giving Back

CIREB holds many charity events throughout the year including its Annual Holiday Fundraiser; the "much celebrated" Spring Fling Fundraiser; and the Annual Golf Outing which has now surpassed its 30th year! CIREB has raised money for such organizations as The Food Pantries, Ring of Hope Boxing Club, American Cancer Society, Wounded Warrior Project and The Homeless and Travelers Aid Society.



⇒ **Knowledge**

⇒ **Experience**

⇒ **Trust**

**... is what CIREB  
brings to the table by**

*...enhancing its member's  
ability to successfully conduct  
their individual businesses in a  
competent and ethical manor*

*...promoting cooperation among  
its members through marketing  
programs and networking*

*...conducting and promoting  
educational programs to  
enhance a member's  
professional skills*

*....promoting the public's right  
to own, use and transfer  
commercial property*

## **CIREB's Membership Offerings**

*Broker  
Associate  
Appraiser  
Affiliate*

*Economic Development  
Chambers of Commerce*

*Visit us on-line for a  
complete list of our  
members*

***www.cireb.com***

**CIREB**

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***A Professional Trade Association  
of over 600  
Commercial REALTORS  
along with its supporting  
Affiliates; proudly serving the  
Commercial Real Estate  
industry since 1967***